

NAVISP Programme

Industrial Competitiveness

Implementation (1/3)



- ✓ Implemented through **a permanently open Call for Proposals, issued on April, 3rd**
- ✓ The process is **triggered by the Tenderer**
- ✓ **An ESA co-funding scheme** is applied
- ✓ **The process involves the National Delegation**
- ✓ **ESA rules have been adapted to the specificities of NAVISP Element 2**
- ✓ **The objective is to place the contract in 4 months**



Implementation (2/3)



✓ two step approach process

1- First step: Submission of Outline Proposal

- Outline proposal **electronically submitted** by the Tenderer
- The Tenderer shall **inform the relevant Delegations at this stage**
- Following a positive assessment of the Outline Proposal, and consultation with the Delegation, **Tenderer is invited to submit the Full Proposal**



Implementation (3/3)

2- Second step: Submission of Full Proposal

- Full Proposal **electronically submitted** by the Tenderer
- **Evaluation** of the Full Proposal **starts only upon reception** by ESA of **the Letter of Support** of the relevant Participating States

✓ The evaluation of the proposed project will be carried out in accordance with **ESA rules and criteria**

✓ The procurement procedure is a “**non-competitive tendering**”

AO 8927 NAVISP ELEMENT 2

available on EMITS

www.emits.sso.esa.int

- ✓ The Invitation Letter includes all the details to participate and the Outline Proposal structure
- ✓ Conditions of Tenders provides detailed guidelines for the preparation of the Full proposal (pre compiled Templates are available)
- ✓ Draft contract provides the applicable contractual measures

Recommendations

- **Strictly comply with the Guidelines** established for the preparation of the Outline Proposal and of the Full Proposal
- **Use to the maximum extent the precompiled Full Proposal Templates**
- **Optimize the time for the Full Proposal preparation** aiming at submitting it earlier than the deadline of 30 working days from the positive assessment of the Outline Proposal
- **Interact with the relevant National Delegations** for the acquisition of the Letter of Support **from the very beginning of the Tendering process**
- Address any question to: **navisp.element2@esa.int**